## Digital Marketing



www.savtixdigital.com



I'm Sidra Yousaf – Founder of Savtix Digital, a digital marketing strategist helping businesses grow through intelligent marketing systems and impactful online presence.

I specialize in social media marketing, paid campaigns, lead generation, and content strategies that actually convert. My work spans across platforms like Instagram, Facebook, LinkedIn, and YouTube, where I execute structured and data-backed campaigns that align with business goals.

With expertise in LinkedIn personal branding, Sales Navigator outreach, and organic content growth, I help professionals and small businesses connect with their ideal audience and build trust consistently. From SEO-optimized content to funnel-based marketing strategies, I focus on performance, visibility, and long-term success.



## Understanding Digital Marketing

- Define digital marketing as the utilization of digital technology to promote products or services.
- Highlight its broad scope, encompassing online channels such as websites, social media
- Search engines, email, and mobile applications.





## Case Study #1 – Organic Growth + Meta Ads (Beauty Brand, UAE)

- Business: Organic Skincare Brand Dubai, UAE
- Goal: Increase Instagram engagement, educate customers, and online sales using Meta Ads.
- **Result**: Reels reach increased by 300% within 3 weeks
- Organic engagement rate reached 9.2%
- Meta Ads achieved a 3.1% CTR with \$0.14 CPC
- Conversion campaign delivered an impressive 4.2x ROI
- Influencer collaboration video reached 85K organic views

# Advantages of Digital Marketing

- Wider audience reach
- Cost-effectiveness
- Precise targeting
- Measurable results
- Interactive engagement







## Case Study #2 – LinkedIn B2B Campaign + Content Strategy (Tech SaaS, Canada)

We collaborated with a cloud-based SaaS company based in Toronto, Canada, to drive B2B lead generation and position their brand as a trusted voice in the tech industry. Our approach focused on a dual strategy: targeted LinkedIn Sales Navigator outreach and a tailored content marketing plan. We optimized the client's LinkedIn profile for professional branding, established a consistent posting schedule, and created value-driven content including thought leadership posts, client success stories, carousel explainers, and short-form videos.



#### Website and SEO

- Importance of a well-designed website
- Role of SEO in optimizing websites for search engines, improving visibility, and driving organic traffic





# Social Media Marketing (SMM)

- Power of social media platforms
- Creating compelling content
- Two-way communication
- Leveraging analytics for better results

Meta Ads Campaign for E-commerce Brand (USA)

**Business**: Fashion E-commerce Store – New York, USA.

**Objective:** To drive targeted traffic, boost product page visits, and increase online sales through strategic Meta (Facebook + Instagram) advertising.

Key Results: Reach: 240,000+ targeted users.

CTR (Click-Through Rate): 4.1%



# Content Marketing

Significance of content marketing
Providing valuable information
Building brand authority
Creating and distributing relevant and engaging content





# Pay-Per-Click Advertising (PPC)

Concept of PPC advertising
Driving immediate and targeted traffic
Platform ads
Setting up campaigns
Optimizing keywords
Monitoring performance

### GET IN TOUCH

Looking to grow your brand online with strategy, creativity, and results?

- Email:info@savtixdigital.com
- WhatsApp: 0333-0715930

